

BOB WOODRUFF FAMILY FOUNDATION, INC.

FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015

**BOB WOODRUFF FAMILY FOUNDATION, INC.
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YEARS ENDED DECEMBER 31, 2016 AND 2015**

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Bob Woodruff Family Foundation, Inc.
New York, New York

We have audited the accompanying financial statements of Bob Woodruff Family Foundation, Inc. (BWF), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities, functional expense and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bob Woodruff Family Foundation, Inc. as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



CliftonLarsonAllen LLP

Arlington, Virginia
April 24, 2017

BOB WOODRUFF FAMILY FOUNDATION, INC.
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2016 AND 2015

	2016	2015
ASSETS		
CURRENT ASSETS		
Cash	\$ 10,100,584	\$ 8,178,577
Investments	568,241	569,052
Accounts Receivable	24,499	56,969
Contributions Receivable, Net	348,450	2,183,249
Prepaid Expenses	206,700	280,922
Total Current Assets	11,248,474	11,268,769
PROPERTY AND EQUIPMENT, NET	179,417	92,508
Total Assets	\$ 11,427,891	\$ 11,361,277
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable and Accrued Expenses	\$ 155,567	\$ 298,040
Deferred Revenue	150,000	5,000
Total Current Liabilities	305,567	303,040
DEFERRED RENT	23,033	9,634
Total Liabilities	328,600	312,674
NET ASSETS		
Unrestricted	10,989,291	11,044,103
Temporarily Restricted	110,000	4,500
Total Net Assets	11,099,291	11,048,603
Total Liabilities and Net Assets	\$ 11,427,891	\$ 11,361,277

See accompanying Notes to the Financial Statements.

BOB WOODRUFF FAMILY FOUNDATION, INC.
STATEMENTS OF ACTIVITIES
YEARS ENDED DECEMBER 31, 2016 AND 2015

	2016			2015		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
REVENUE AND SUPPORT						
Special Events	\$ 6,196,064	\$ -	\$ 6,196,064	\$ 7,074,930	\$ -	\$ 7,074,930
Contributions	2,313,053	115,000	2,428,053	1,718,737	1,835,000	3,553,737
In-Kind Contributions	1,410,293	-	1,410,293	323,267	-	323,267
Investment Income	2,172	-	2,172	5,289	-	5,289
Other Income	18,984	-	18,984	112	-	112
Net Assets Released from Restriction:						
Satisfaction of Purpose Restrictions	9,500	(9,500)	-	1,831,500	(1,831,500)	-
Total Revenue and Support	<u>9,950,066</u>	<u>105,500</u>	<u>10,055,566</u>	<u>10,953,835</u>	<u>3,500</u>	<u>10,957,335</u>
EXPENSES						
Program Services:						
Charitable Giving	5,402,123	-	5,402,123	5,115,660	-	5,115,660
Public Awareness and Education	857,434	-	857,434	961,757	-	961,757
Individual Giving	378,907	-	378,907	363,722	-	363,722
Collaborative Efforts	2,042,837	-	2,042,837	855,930	-	855,930
Total Program Services	<u>8,681,301</u>	<u>-</u>	<u>8,681,301</u>	<u>7,297,069</u>	<u>-</u>	<u>7,297,069</u>
Supporting Services:						
Management and General	515,309	-	515,309	573,148	-	573,148
Fund Raising	808,268	-	808,268	601,746	-	601,746
Total Supporting Services	<u>1,323,577</u>	<u>-</u>	<u>1,323,577</u>	<u>1,174,894</u>	<u>-</u>	<u>1,174,894</u>
Total Expenses	<u>10,004,878</u>	<u>-</u>	<u>10,004,878</u>	<u>8,471,963</u>	<u>-</u>	<u>8,471,963</u>
CHANGE IN NET ASSETS	(54,812)	105,500	50,688	2,481,872	3,500	2,485,372
Net Assets - Beginning of Year	<u>11,044,103</u>	<u>4,500</u>	<u>11,048,603</u>	<u>8,562,231</u>	<u>1,000</u>	<u>8,563,231</u>
NET ASSETS - END OF YEAR	<u>\$ 10,989,291</u>	<u>\$ 110,000</u>	<u>\$ 11,099,291</u>	<u>\$ 11,044,103</u>	<u>\$ 4,500</u>	<u>\$ 11,048,603</u>

See accompanying Notes to the Financial Statements.

BOB WOODRUFF FAMILY FOUNDATION, INC.
STATEMENT OF FUNCTIONAL EXPENSE
YEAR ENDED DECEMBER 31, 2016

	Program Services					Supporting Services			Total
	Public				Total	Management and General	Fund Raising	Total	
	Charitable Giving	Awareness and Education	Individual Giving	Collaborative Efforts					
Collaborative Efforts	\$ 4,312,455	\$ -	\$ 83,926	\$ 285,269	\$ 4,681,650	\$ -	\$ -	\$ -	\$ 4,681,650
Contract Services	271,575	214,176	141,367	1,224,925	1,852,043	63,370	192,298	255,668	2,107,711
Salaries and Payroll Taxes	529,721	67,070	20,921	342,816	960,528	204,088	317,341	521,429	1,481,957
Travel and Meetings	68,230	26,022	6,791	78,932	179,975	6,211	25,401	31,612	211,587
Facility and Equipment	104,081	160,521	22,836	38,729	326,167	36,199	67,149	103,348	429,515
Gifts and Awards	1,632	5,979	-	1,314	8,925	6,395	3,107	9,502	18,427
Food Service	3,881	177,023	84,697	15,254	280,855	2,620	3,370	5,990	286,845
Audio Visual/Production	-	78,180	7,415	10,028	95,623	-	8,860	8,860	104,483
Printing and Copying	5,020	41,476	324	2,829	49,649	8,287	28,240	36,527	86,176
Fees	-	4,399	-	-	4,399	29,784	29,135	58,919	63,318
Bad Debt	-	-	-	-	-	78,148	-	78,148	78,148
Dues, Books, Subscriptions and References	18,429	13,418	1,000	7,846	40,693	15,359	21,053	36,412	77,105
Depreciation and Amortization	16,321	2,408	1,146	6,127	26,002	6,321	9,368	15,689	41,691
Employee Benefits	42,811	6,316	3,007	16,168	68,302	15,478	24,380	39,858	108,160
Website	864	128	61	325	1,378	311	428	739	2,117
Postage, Shipping and Courier	1,922	6,383	2,294	722	11,321	1,234	6,197	7,431	18,752
Telephone and Communication	15,499	4,427	1,088	5,819	26,833	5,617	9,728	15,345	42,178
Supplies	4,612	14,470	1,679	3,832	24,593	13,173	18,662	31,835	56,428
Insurance	1,005	20,354	70	377	21,806	15,533	14,012	29,545	51,351
Marketing and Promotion	-	14,085	-	-	14,085	-	17,252	17,252	31,337
Organization Expenses/Taxes	4,065	599	285	1,525	6,474	7,181	12,287	19,468	25,942
Total Expense	\$ 5,402,123	\$ 857,434	\$ 378,907	\$ 2,042,837	\$ 8,681,301	\$ 515,309	\$ 808,268	\$ 1,323,577	\$ 10,004,878

See accompanying Notes to the Financial Statements.

BOB WOODRUFF FAMILY FOUNDATION, INC.
STATEMENT OF FUNCTIONAL EXPENSE
YEAR ENDED DECEMBER 31, 2015

	Program Services					Supporting Services			Total
	Charitable Giving	Public Awareness and Education	Individual Giving	Collaborative Efforts	Total	Management and General	Fund Raising	Total	
Collaborative Efforts	\$ 4,305,654	\$ -	\$ 111,987	\$ 452,489	\$ 4,870,130	\$ -	\$ -	\$ -	\$ 4,870,130
Contract Services	189,784	203,243	114,888	89,106	597,021	218,274	167,623	385,897	982,918
Salaries and Payroll Taxes	422,139	77,343	32,364	67,215	599,061	142,810	162,638	305,448	904,509
Travel and Meetings	36,404	155,144	31,136	149,347	372,031	11,324	30,258	41,582	413,613
Facility and Equipment	72,063	56,629	7,503	11,403	147,598	29,583	56,762	86,345	233,943
Gifts and Awards	-	-	590	2,087	2,677	10,443	1,891	12,334	15,011
Food Service	33	272,159	52,612	48,226	373,030	18,000	1,094	19,094	392,124
Audio Visual/Production	-	88,679	1,171	9,874	99,724	6,295	18,803	25,098	124,822
Printing and Copying	5,066	7,859	387	2,466	15,778	11,102	38,124	49,226	65,004
Fees	-	5,715	-	39	5,754	19,349	30,381	49,730	55,484
Bad Debt	-	-	-	-	-	25,400	-	25,400	25,400
Dues, Books, Subscriptions and References	11,782	1,339	560	1,464	15,145	11,076	10,549	21,625	36,770
Depreciation and Amortization	13,286	2,434	1,019	2,115	18,854	4,431	5,408	9,839	28,693
Employee Benefits	30,249	5,542	2,319	4,816	42,926	10,305	11,511	21,816	64,742
Website	503	92	39	80	714	667	3,155	3,822	4,536
Postage, Shipping and Courier	1,980	7,722	133	997	10,832	1,027	6,162	7,189	18,021
Telephone and Communication	18,347	3,360	1,406	3,024	26,137	8,676	7,554	16,230	42,367
Supplies	1,902	9,806	2,999	10,152	24,859	5,066	8,661	13,727	38,586
Insurance	507	23,973	39	81	24,600	13,615	16,175	29,790	54,390
Marketing and Promotion	-	37,771	2,113	-	39,884	13,519	13,514	27,033	66,917
Organization Expenses/Taxes	5,961	2,497	457	949	9,864	11,538	11,177	22,715	32,579
Other	-	450	-	-	450	648	306	954	1,404
Total Expense	\$ 5,115,660	\$ 961,757	\$ 363,722	\$ 855,930	\$ 7,297,069	\$ 573,148	\$ 601,746	\$ 1,174,894	\$ 8,471,963

See accompanying Notes to the Financial Statements.

BOB WOODRUFF FAMILY FOUNDATION, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2016 AND 2015

	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 50,688	\$ 2,485,372
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities:		
Bad Debt	78,148	25,400
Depreciation and Amortization	41,691	28,693
Loss on Disposal of Property and Equipment	-	549
Realized Loss on Investments	919	2,800
Unrealized Gain on Investments	-	(7,400)
Non-Cash Contributions	(203,683)	(370,670)
Changes in Assets and Liabilities:		
Accounts Receivable	32,470	(19,695)
Contributions Receivable	1,756,651	(292,999)
Prepaid Expenses	74,222	(144,770)
Accounts Payable and Accrued Expenses	(142,473)	(88,592)
Deferred Revenue	145,000	(95,000)
Deferred Rent	13,399	(11,750)
Net Cash Provided by Operating Activities	1,847,032	1,511,938
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Investments	(1,127,232)	-
Proceeds from Sales of Investments	1,330,807	380,578
Purchases of Property and Equipment	(128,600)	(24,884)
Net Cash Provided by Investing Activities	74,975	355,694
NET INCREASE IN CASH	1,922,007	1,867,632
Cash - Beginning of Year	8,178,577	6,310,945
CASH - END OF YEAR	\$ 10,100,584	\$ 8,178,577
SCHEDULE OF NONCASH INVESTING ACTIVITIES		
Donated Securities	\$ 203,683	\$ 370,670

See accompanying Notes to the Financial Statements.

BOB WOODRUFF FAMILY FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2016 AND 2015

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Bob Woodruff Family Foundation, Inc. (BWF) is the nonprofit dedicated to ensuring that post-9/11 injured service members, veterans and their families thrive long after they return home. A national organization with grassroots reach, the Bob Woodruff Foundation complements the work of the federal government—diligently navigating the maze of more than 46,000 nonprofits providing services to veterans—to find, fund and shape innovative programs and hold them accountable for results. To date, BWF has invested more than \$38 million in solutions, reaching more than 2.5 million service members, support personnel, veterans and their families. The Bob Woodruff Foundation was co-founded in 2006 by award-winning ABC news anchor Bob Woodruff and his family, whose experiences inspired them to help make sure the nation's heroes have access to the highest level of support and resources they deserve, for as long as they need them.

Income Taxes

BWF is exempt from the payment of income taxes on its exempt activities under Section 501(c)(3) of the Internal Revenue Code, and has been classified by the Internal Revenue Service as other than a private foundation within the meaning of Section 509(a)(1) of the Internal Revenue Code.

BWF evaluated its tax positions and determined that its positions are more likely than not to be sustained on examination.

Basis of Accounting

The accompanying financial statements have been prepared using the accrual basis of accounting. Revenue is recognized when earned and expense when the obligation is incurred.

Use of Estimates

The preparation of financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Cash

For financial statement purposes, BWF considers all highly liquid investments with a maturity of three months or less at the time of purchase to be cash.

Contributions Receivable

Contributions receivable primarily consists of the Stand Up for Heroes special event receivables and short-term promises to give from donors. Management periodically reviews the status of all receivable balances for collectability, which is assessed based on management's knowledge of the donor, BWF's relationship with the donor, and the age of the receivable balance. As a result of these reviews, receivable balances for which collection is deemed doubtful are charged to bad debt expense and an allowance is recorded.

BOB WOODRUFF FAMILY FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2016 AND 2015

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property and Equipment

Acquisitions of property and equipment that have a useful life of more than one year and a cost greater than \$1,000 are capitalized and depreciated using the straight-line method over estimated useful lives of 2 to 5 years.

Investments

Donations received in the form of stocks, bonds, or other equities, will be recorded at the cash value equivalent at the time of donation. Sale of donated investments will be executed within one week of receipt, in order to reduce risk and secure the funds. At no time will the foundation maintain donor funds in any mid to high risk financial vehicles.

Fair Value Hierarchy

BWF has categorized its assets and liabilities measured at fair value into a three-level hierarchy based on the priority of the inputs to the valuation technique used to determine fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1 – Inputs that reflect quoted prices for identical assets or liabilities that an entity has the ability to access.

Level 2 – Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Level 3 – Inputs that are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. There have been no changes in the valuation methodologies used at December 31, 2016 and 2015.

Net Assets

To ensure the observance of limitations and restrictions placed on the use of resources available to BWF, its net assets and revenue have been classified into net asset groups based on the existence or absence of donor-imposed restrictions. For financial statement purposes, net assets are as follows:

Unrestricted: Represents those net assets whose use is not restricted by donors.

Temporarily restricted: Represents those net assets whose use has been donor restricted for specified purpose or time limitations.

BOB WOODRUFF FAMILY FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2016 AND 2015

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Deferred Revenue

Deferred revenue consists of revenue received in advance of the period in which it is earned. Deferred revenue consists primarily of the estimated direct benefit to the donor portion of amounts received in advance for future special events.

Deferred Rent

BWF accounts for rent expense evenly over the term of the lease using the straight-line method. The unamortized deferred rent was \$23,033 and \$9,634 at December 31, 2016 and 2015.

Revenue Recognition

Revenue is recognized on the accrual basis and generally consists of special events income, grants and donations. Contributions are recognized when unconditionally promised to, or received by, BWF. Contributions consist of temporarily restricted and unrestricted revenues. Contributions are recorded as unrestricted or restricted support depending upon the existence of and/or the nature any of donor restrictions. Donor-restricted support is reported as an increase in restricted net assets.

When donor restrictions expire, that is, when a purpose restriction is fulfilled or a time restriction ends, temporarily restricted net assets are reclassified as unrestricted net assets and reported as net assets released from restrictions on the statement of activities.

If a donor subsequently changes the facts and circumstances respective to a promise to give, an adjustment is made to revenue and support in the current period.

In-Kind Contributions

Recorded Amounts

In-kind contributions of goods, services, and facilities used for operations or special events are recognized as in-kind contributions in accordance with generally accepted accounting principles.

Donated goods used for special events are included in the costs of direct benefit to donors and donated services are included in contract services expense. In particular, donated auction items are recorded at their estimated fair value as provided by a third party charity auctioneer or subject matter expert as required. Donated auction items of value that have not been auctioned at the end of the year are capitalized at their estimated fair value. Capitalized donated goods are adjusted for the cash received at auction.

Donated services are recognized at fair value if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills and would otherwise have been purchased by BWF. Donated services consist of legal services, information technology services, and other professional services that benefit program, fundraising, and management and general expenses.

BOB WOODRUFF FAMILY FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2016 AND 2015

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

In-Kind Contributions (Continued)

Unrecorded Amounts

BWF relies on contributions of both time and expertise from its pool of volunteers. In particular, volunteers work on BWF's programs and fund raising activities. BWF's volunteers donate hundreds of hours of service, the total value of which cannot be easily calculated or estimated, yet these volunteers contribute significantly to the work, impact, and success of BWF. These volunteer services have not been reflected in the accompanying financial statements because the volunteer services provided do not meet the criteria necessary for recognition.

Charitable Investments Program Services

Program services descriptions are as follows:

Charitable Giving: BWF supports innovative programs that focus on post-9/11 injured service members, veterans, and their families and the communities and caregivers who support them. BWF finds, funds and shapes national and community-based organizations whose proven programs address three core issue areas:

- Education and Employment
- Rehabilitation and Recovery
- Quality of Life

Public Awareness and Education: Through its public awareness and education investments BWF educates and informs the public about 1) the needs of service members returning from war and 2) our nation's greater responsibility to ensure our heroes and their families thrive by having access to the highest level of support and resources they deserve for as long as they need them.

Individual Giving: On a case by case basis, BWF provides discreet, direct financial assistance to individual injured service members and their families.

Collaborative Efforts: BWF collaborates with other experts and organizations, at the federal, state, and local levels, to identify and solve issues related to the return of service members from combat to civilian life.

Supporting Services

Supporting services descriptions are as follows:

Management and General: Management and general include activities necessary for the administrative process of BWF and managing the financial responsibilities of BWF.

Fund raising: Fund raising includes activities that encourage and secure financial support for BWF.

Functional Allocation of Expenses

The costs of providing various program and supporting service activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated across the program and supporting services that have benefited.

BOB WOODRUFF FAMILY FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2016 AND 2015

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Reclassifications

Certain reclassifications have been made to the prior year financial statements to conform to the current year presentation. The reclassifications had no effect on the change in net assets or total net assets as previously reported.

Subsequent Events

In preparing these financial statements, BWF has evaluated events and transactions for potential recognition or disclosure through April 24, 2017, the date the financial statements were available to be issued.

NOTE 2 CONCENTRATIONS OF RISK

Credit Risk

Financial instruments that subject BWF to a concentration of credit risk consist of demand deposits placed with financial institutions, which may, at times, exceed federally insured limits.

Concentration of Revenue

Fifty-six and fifty-four percent of BWF's revenue for the years ended December 31, 2016 and 2015, respectively, is from special event revenue from the Stand Up for Heroes event that BWF holds annually.

NOTE 3 INVESTMENTS

Investments consist of the following at December 31:

	2016		2015	
	Cost	Fair Value	Cost	Fair Value
Certificates of Deposit	\$ -	\$ -	\$ 563,725	\$ 563,725
Cash and Cash Equivalents	567,232	567,232	5,327	5,327
Equity Stocks	1,009	1,009	-	-
	<u>\$ 568,241</u>	<u>\$ 568,241</u>	<u>\$ 569,052</u>	<u>\$ 569,052</u>

Investment income consisted of the following for the years ended December 31:

	2016	2015
Interest Income	\$ 3,091	\$ 689
Unrealized Gain on Investments	-	7,400
Realized Loss on Investments	(919)	(2,800)
Total	<u>\$ 2,172</u>	<u>\$ 5,289</u>

BOB WOODRUFF FAMILY FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2016 AND 2015

NOTE 4 FAIR VALUE HIERARCHY

The following table presents fair value hierarchy information as of December 31, 2016 and 2015, measured at fair value on a recurring basis:

	2016			
	Level 1	Level 2	Level 3	Total
Equity Stocks	\$ 1,009	\$ -	\$ -	\$ 1,009
	2015			
	Level 1	Level 2	Level 3	Total
Certificates of Deposit	\$ -	\$ 563,725	\$ -	\$ 563,725

*Cash and cash equivalents are recorded at cost and accordingly are excluded from the fair value hierarchy.

NOTE 5 CONTRIBUTIONS RECEIVABLE

Contributions receivable consist of the following at December 31:

	2016	2015
Stand Up For Heroes	\$ 213,400	\$ 2,006,200
Other Special Events	14,000	85,287
Temporarily Restricted Contributions	55,000	75,000
Unrestricted Contributions	100,000	44,762
	382,400	2,211,249
Less: Allowance for Doubtful Receivables	(33,950)	(28,000)
Total	\$ 348,450	\$ 2,183,249
	2016	2015
Amounts Due in:		
Less than One Year	\$ 348,450	\$ 2,183,249

BOB WOODRUFF FAMILY FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2016 AND 2015

NOTE 6 PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31:

	2016	2015
Furniture and Fixtures	\$ 117,635	\$ 95,432
Website	35,556	79,867
Computer Software	86,175	20,175
Computer Hardware	48,401	36,535
	287,767	232,009
Less Accumulated Depreciation and Amortization	(108,350)	(139,501)
Total	\$ 179,417	\$ 92,508

NOTE 7 NET ASSETS

Temporarily restricted net assets consist of the following at December 31:

	2016	2015
Purpose Restricted		
Other Programs	\$ 110,000	\$ 4,500
Total	\$ 110,000	\$ 4,500

NOTE 8 SPECIAL EVENTS

BWF conducts special events in which a portion of the gross proceeds paid represents both a contribution and a payment for the direct benefits received by the participant at the event. The fair value of meals and entertainment provided at the special events is measured at the actual cost to BWF. The direct costs of the special events, which ultimately benefit the donor rather than BWF, are recorded as program services expense. Special events revenue relating only to the direct benefit to donors amounted to \$338,991 and \$510,640 during the years ended December 31, 2016 and 2015, respectively.

NOTE 9 ALLOCATION OF JOINT COSTS

BWF conducted special events that had both a program services component and an appeal for contributions. As a result, BWF incurred joint costs of \$480,259 and \$519,379 during the years ended December 31, 2016 and 2015, respectively.

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NOTE 9 ALLOCATION OF JOINT COSTS (CONTINUED)

BWF's joint costs were allocated between program services and fund raising as follows for the years then ended December 31:

	2016	2015
Program Services	\$ 288,155	\$ 311,627
Fund Raising	192,104	207,752
Total	\$ 480,259	\$ 519,379

NOTE 10 PENSION PLAN

Effective January 1, 2014, BWF adopted a defined contribution pension plan which covers all of its eligible employees. Employees may contribute up to IRS limitations. Additionally, BWF may make discretionary matching contributions. Upon enrollment in the plan, employees immediately vest 100% with regard to their individual contributions and elective contributions made by BWF. Employees vest over a period of two to six years in regard to BWF's non-elective contributions. BWF recorded contribution expense of \$24,361 and \$22,087 for 2016 and 2015, respectively.

NOTE 11 COMMITMENTS

BWF entered into a seven-year lease agreement for office space with one month rent abated commencing November 16, 2015. Annual commitments for rent expense escalate from \$213,480 to \$227,712 after forty-two months, exclusive of escalating shared operating expense.

Rent expense under the lease agreements, excluding pass through operating expenses and storage fees, amounted to approximately \$218,141 and \$132,198 for the years ended December 31, 2016 and 2015, respectively.

Total future minimum rental payments for the years ending December 31, are as follows:

December 31,	Amount
2017	\$ 213,480
2018	213,480
2019	221,782
2020	227,712
2021	227,712
Thereafter	227,712
Total	\$ 1,331,878